

January, 2010

# Business Plan 2010

INVESTOR RELATIONS

Best Partner &  
First Company

GS Engineering & Construction

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First Company

GS Engineering & Construction

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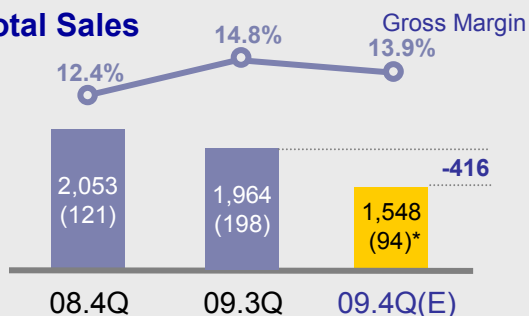
## Highlights (4Q 2009 Summary)

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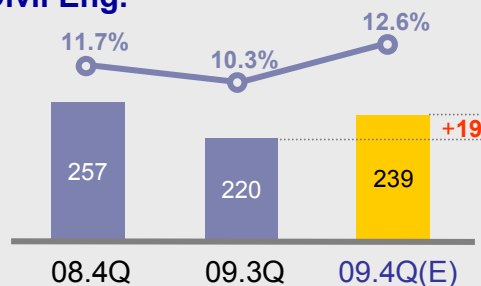
Sales revenue and operating profit decreased slightly QoQ, YoY due to vacuum of new orders and housing new-starts in 2009 1H.

(Unit: KRW bn)

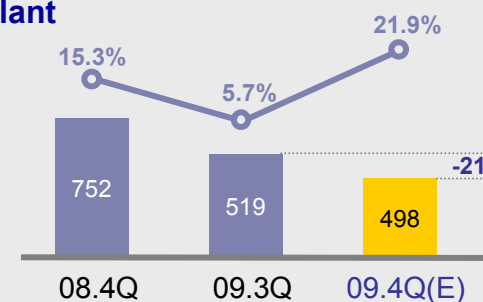
### Total Sales



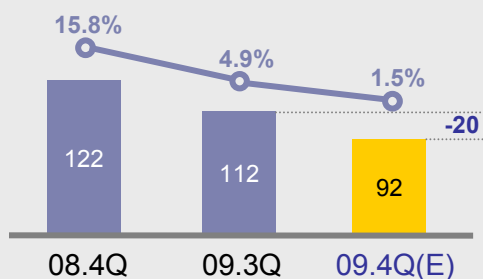
### Civil Eng.



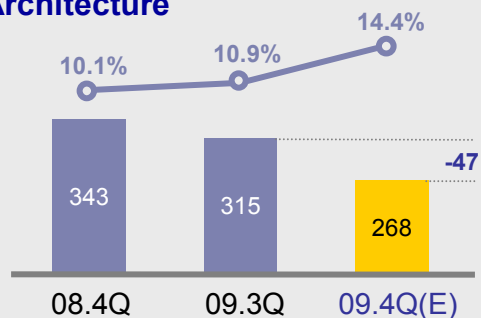
### Plant



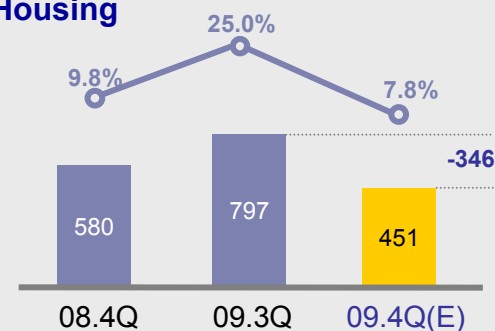
### Power/Environ



### Architecture



### Housing



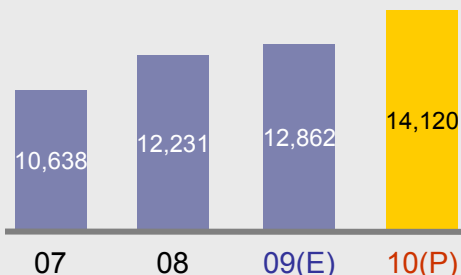
# Highlights

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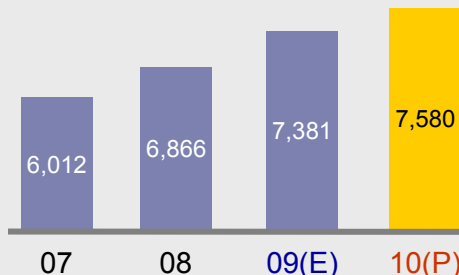
New orders, sales revenues and operating profit will go up YoY.

(Unit: KRW bn)

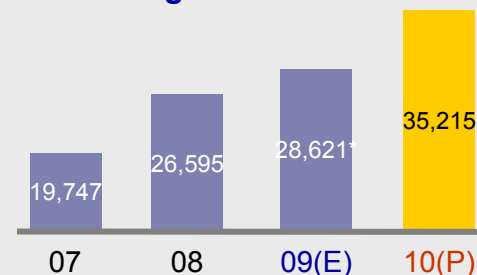
## New Orders



## Sales Revenues

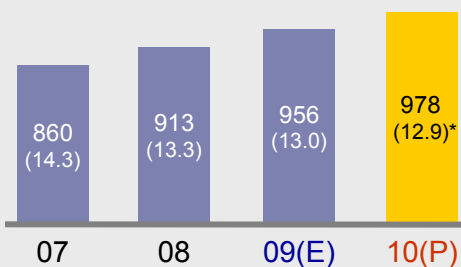


## Order Backlogs

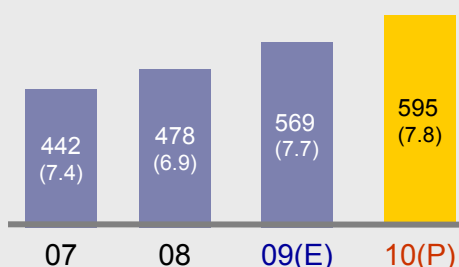


\*Not included Provisional Order Backlogs in Housing 13.4 KRW trillion  
\*\*Not included Provisional Order Backlogs in Housing 12.3 KRW trillion

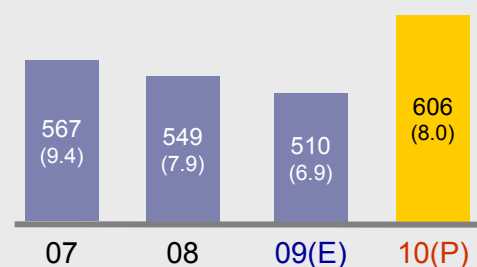
## Gross Profit



## Operating Profit



## Ordinary Profit\*



\*( ) : Margin

\*Income before income taxes

## Business Plan 2010 – New Orders & Order Backlogs

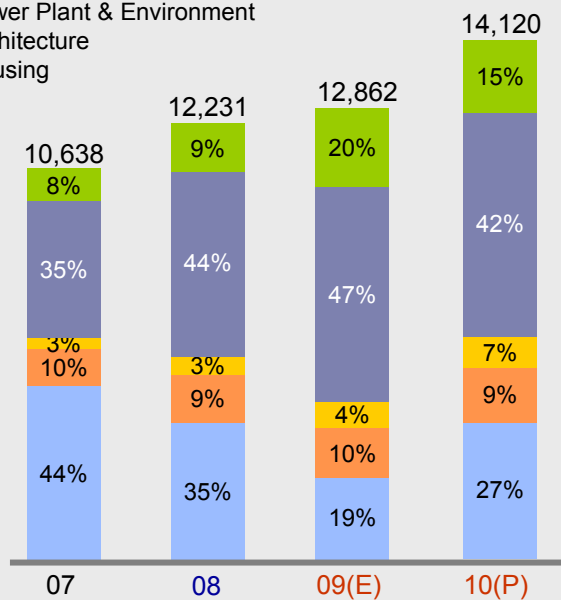
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Order Backlogs will substantially rise based on balanced business portfolio, and new orders will go up due to increased in Housing and Power Plant.

### New Orders

(KRW billion,%)

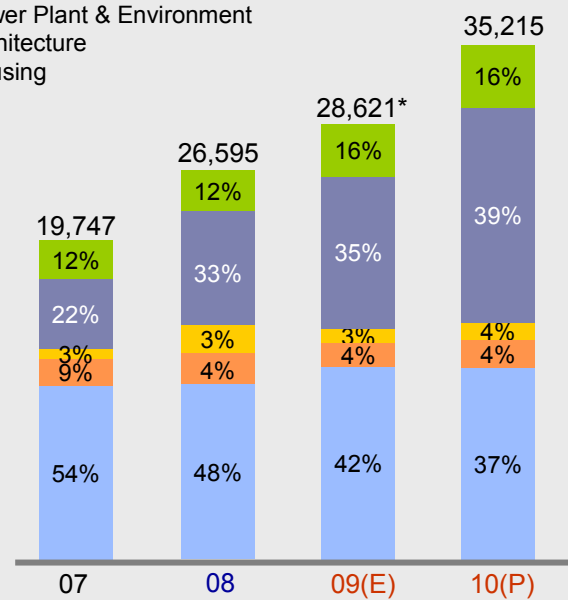
- Civil Engineering
- Plant
- Power Plant & Environment
- Architecture
- Housing



### Order Backlogs

(KRW billion,%)

- Civil Engineering
- Plant
- Power Plant & Environment
- Architecture
- Housing



\*Not included Provisional Order Backlogs in Housing 13.4 KRW trillion

\*\*Not included Provisional Order Backlogs in Housing 12.3 KRW trillion

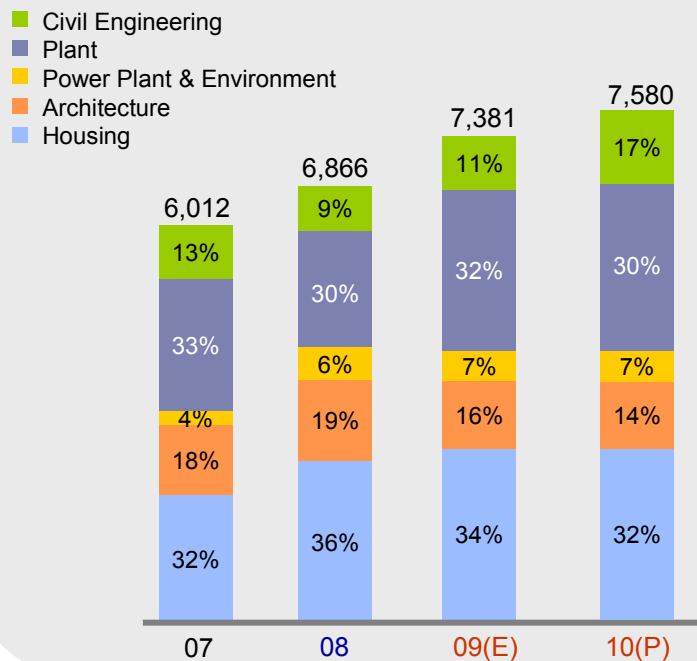
## Business Plan 2010 – Sales Revenue & Gross Profit

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Sales revenues, gross profit will slightly go up YoY.

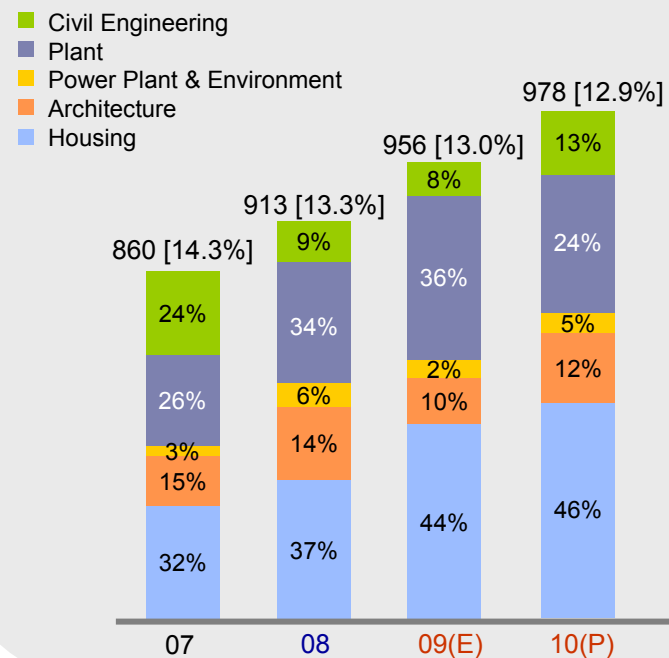
### Sales Revenue

(KRW billion,%)



### Gross Profit

(KRW billion,%)



## Business Plan 2010 - Plant

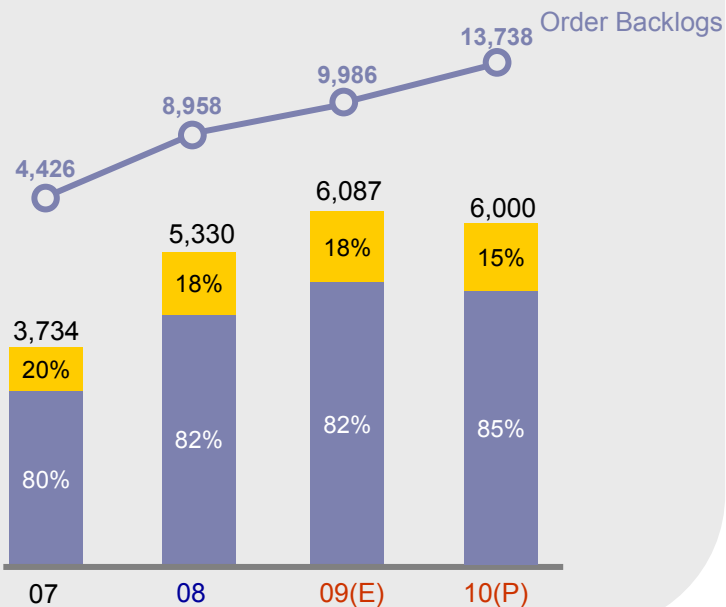
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New orders will be similar compared with 2009, but sales revenues will decline due to increase of the projects in initial stage.

### New Orders & Order Backlogs

(KRW billion, %)

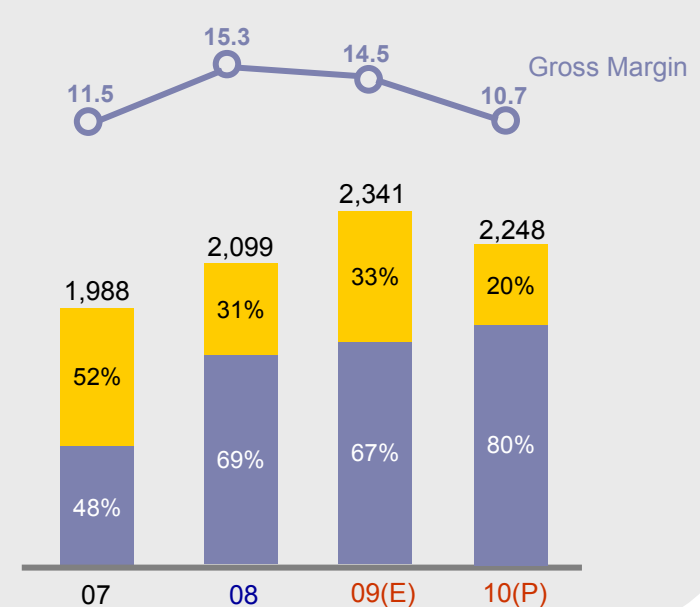
Domestic  
Overseas



### Sales Revenue & Gross Margin

(KRW billion, %)

Domestic  
Overseas

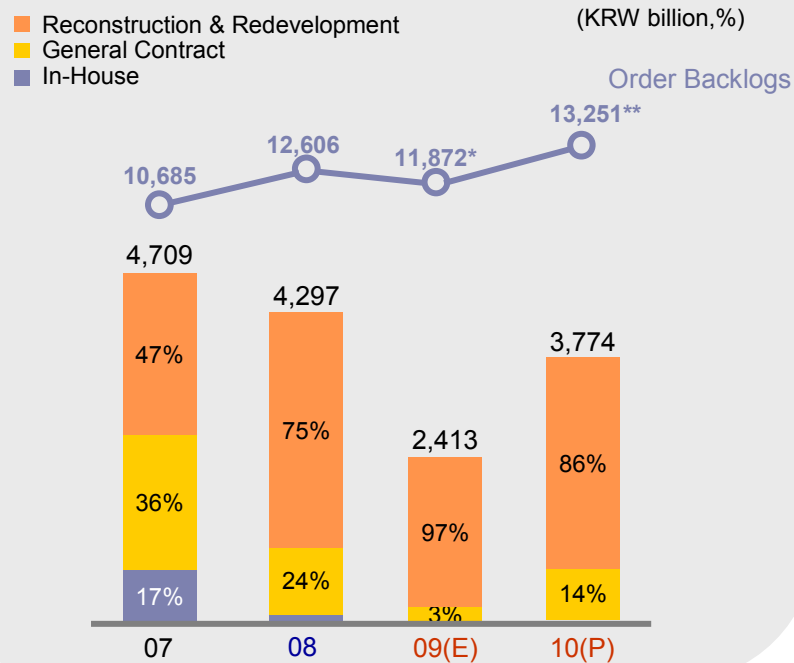


## Business Plan 2010 - Housing

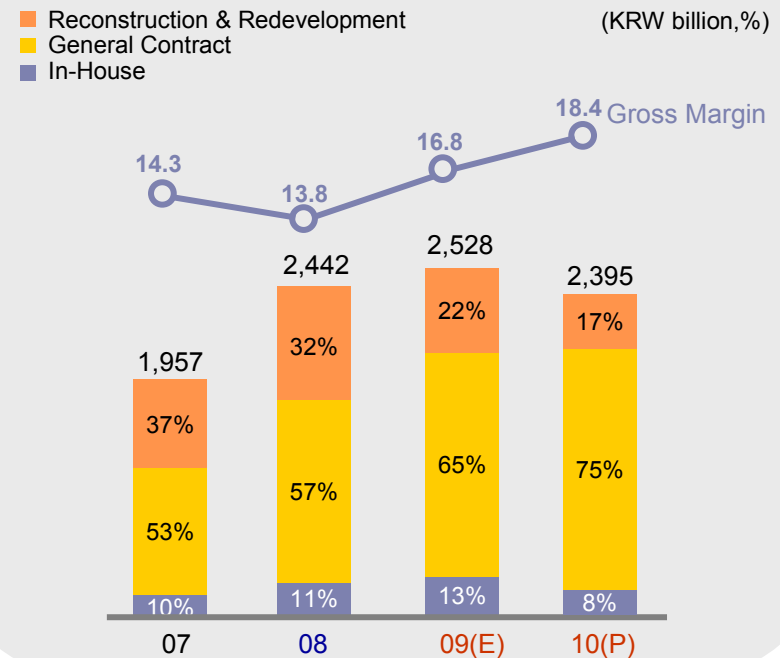
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New orders will increase due to housing market rebound. On the other hand, sales revenues will decrease due to vacuum of housing new-starts last year.

### New Orders & Order Backlogs



### Sales Revenue & Gross Margin



\*Not included Provisional Order Backlogs in Housing 13.4 KRW trillion

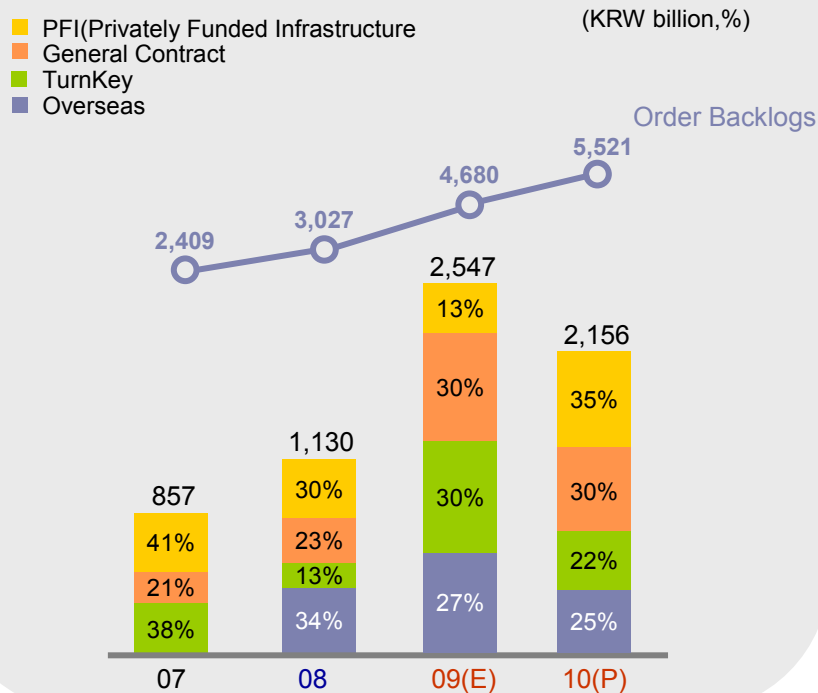
\*\*Not included Provisional Order Backlogs in Housing 12.3 KRW trillion

## Business Plan 2010- Civil Engineering

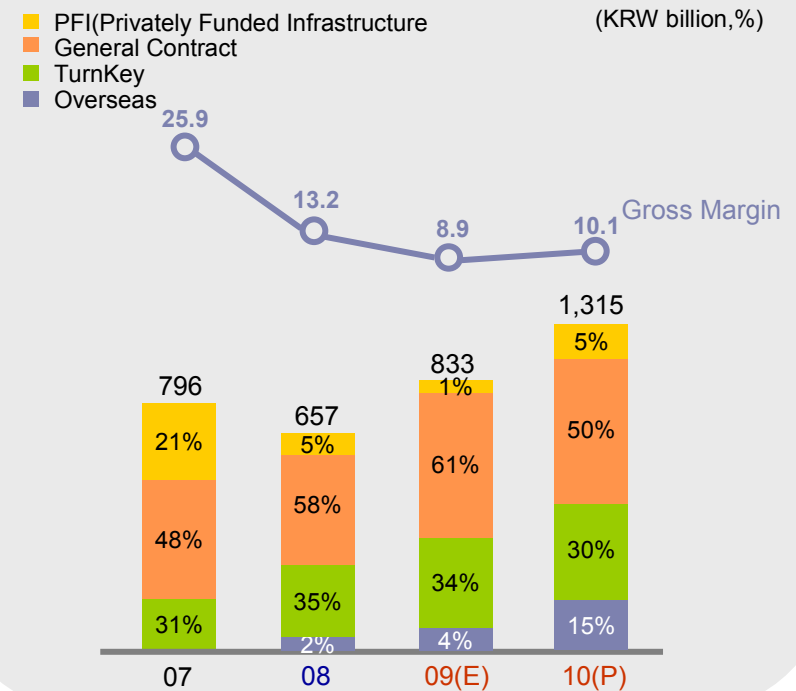
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New orders will be slightly decreased. However, sales revenues will be highly increase due to backlog effect.

### New Orders & Order Backlogs



### Sales Revenue & Gross Margin

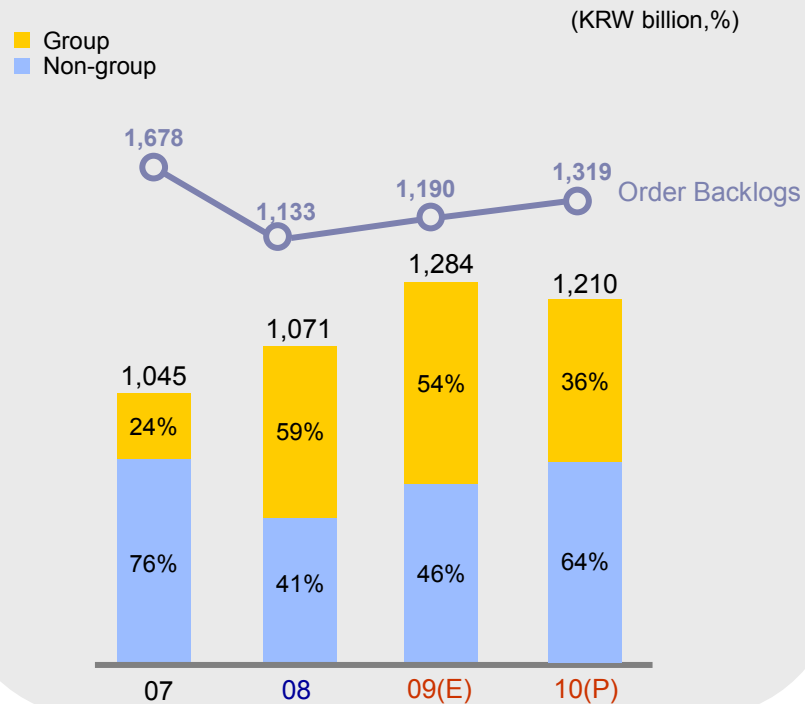


## Business Plan 2010 - Architecture

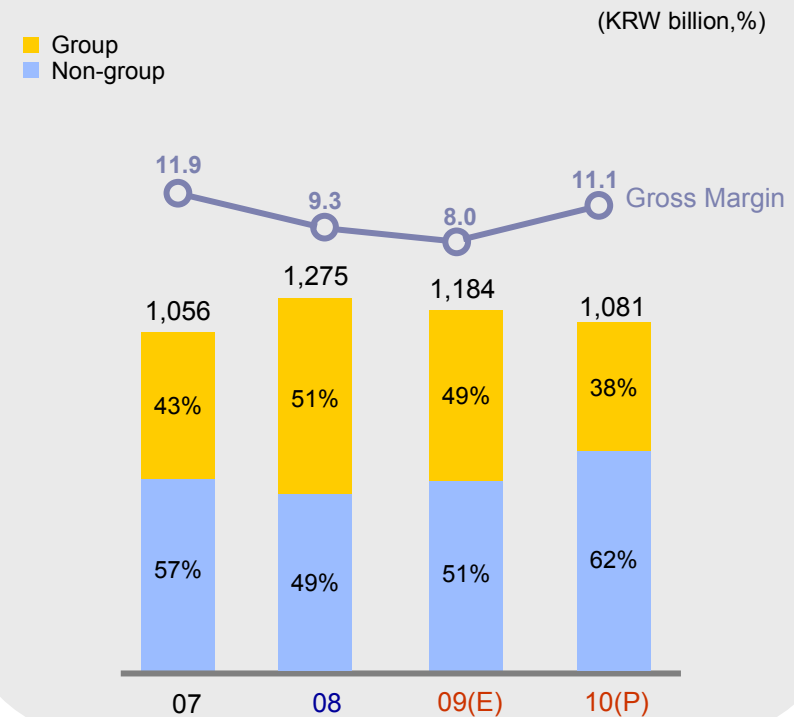
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New orders will be similar compared with 2009, but growth margin will increase.

### New orders & Order Backlogs



### Sales Revenue & Gross Margin



## Business Plan 2010 – Power Plant & Environment

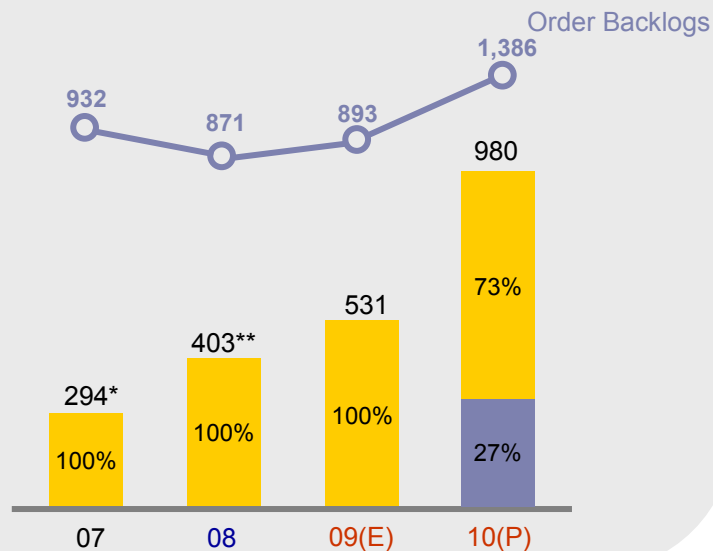
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New orders will be from overseas. And, profitability will go up.

### New Orders & Order Backlogs

(KRW billion, %)

Domestic  
Overseas



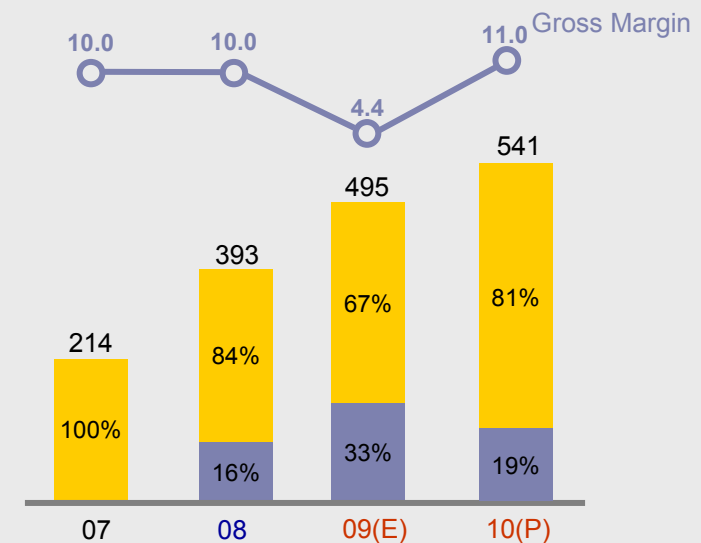
\* Environment New-Order Only

\*\*Unification of Power Plant & Environment in 2009

### Sales Revenues & Gross Margin

(KRW billion, %)

Domestic  
Overseas



## Business Plan 2010 – Overseas/ Group Works

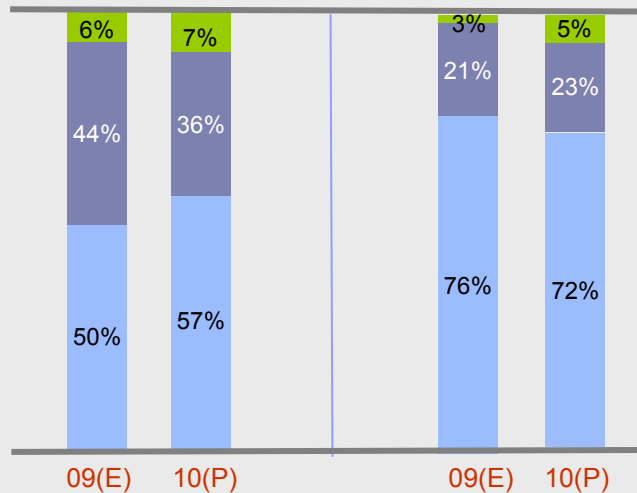
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Overseas new orders and sales revenues are respectively 43%, 28%. And new orders and sales revenue of group works are 8%, 11% respectively.

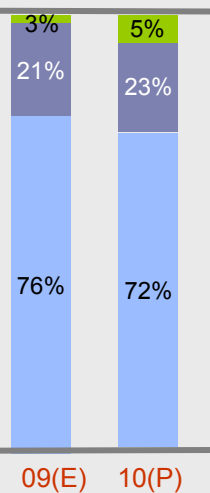
### Overseas

- Other Overseas
- Plant Overseas
- Domestic

#### New Orders



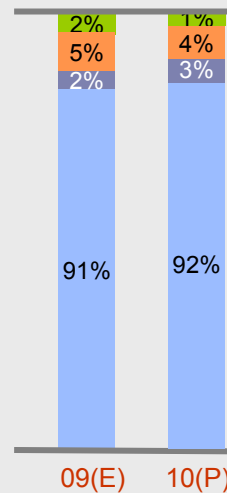
#### Sales Revenue



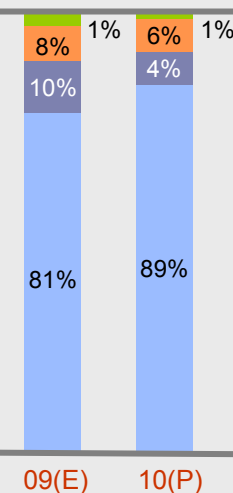
### Group

- Power Plant & Environment
- Architecture
- Plant
- Non-group

#### New Orders



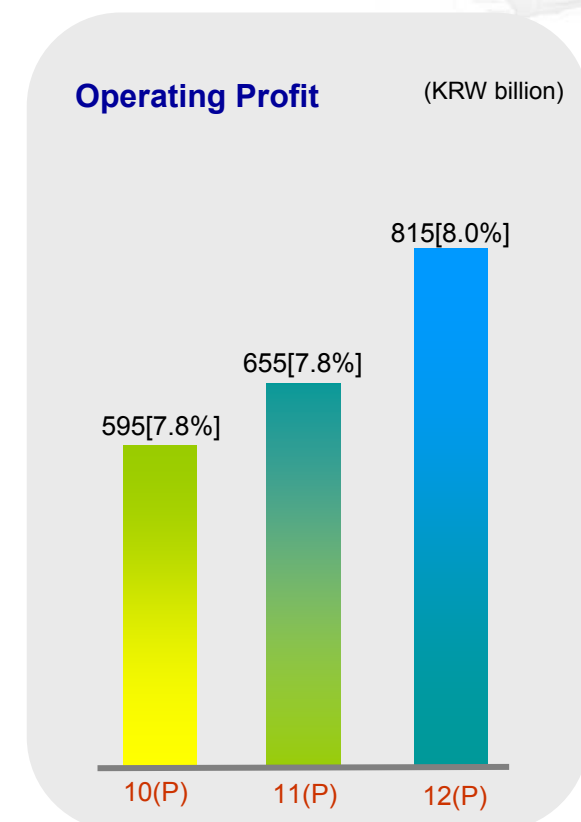
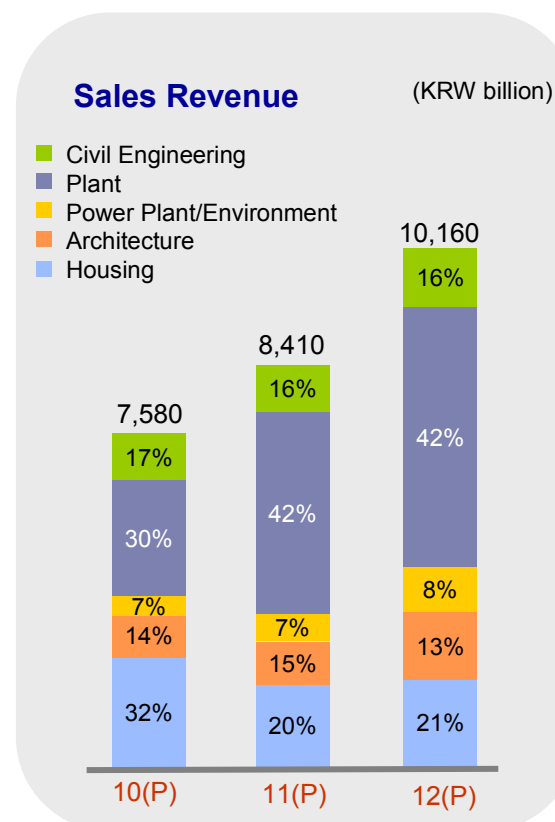
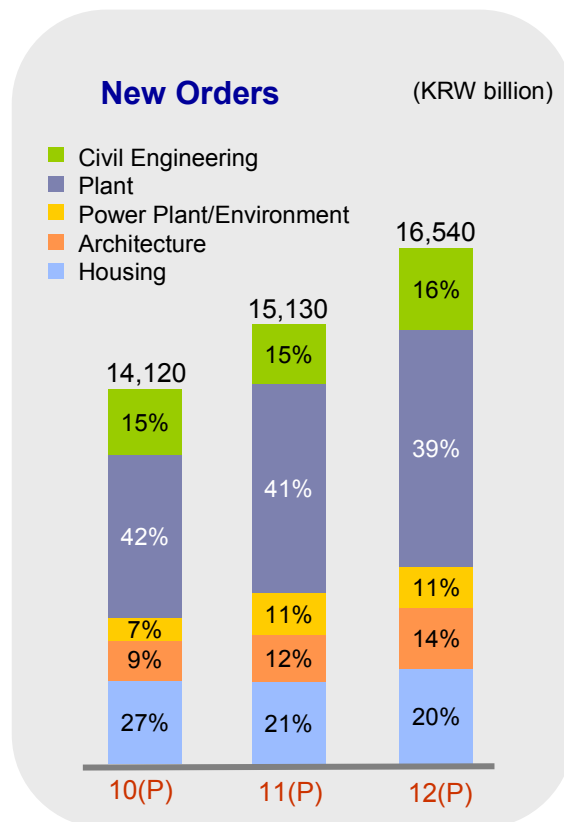
#### Sales Revenues



## Business Outlook – New orders & Sales Revenues

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Based on balanced business portfolio growth, new orders and sales revenues will be 16.5 trillion and 10.2 trillion respectively.



## Financial Status – Balance Sheet (Summary)

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(KRW billion, %)

| Account                           | 05           | 06           | 07           | 08           | 09           |
|-----------------------------------|--------------|--------------|--------------|--------------|--------------|
| <b>Total Asset</b>                | <b>3,826</b> | <b>4,751</b> | <b>5,739</b> | <b>8,182</b> | <b>8,946</b> |
| Cash & Deposits                   | 361          | 537          | 386          | 809          | 1,467        |
| Trade Receivables                 | 1,412        | 1,738        | 2,120        | 2,242        | 2,431        |
| Inventories                       | 197          | 195          | 424          | 457          | 429          |
| Investment & etc                  | 494          | 691          | 888          | 1,839        | 1,628        |
| Tangible Assets                   | 905          | 1,038        | 1,089        | 1,412        | 1,422        |
| <b>Total Liabilities</b>          | <b>2,375</b> | <b>2,967</b> | <b>3,593</b> | <b>5,147</b> | <b>5,646</b> |
| Total Payables                    | 890          | 1,260        | 1,357        | 1,483        | 1,366        |
| Borrowing                         | 208          | 65           | 463          | 772          | 972          |
| <b>Total Shareholders' Equity</b> | <b>1,451</b> | <b>1,784</b> | <b>2,146</b> | <b>3,035</b> | <b>3,300</b> |
| Capital Stock                     | 255          | 255          | 255          | 255          | 255          |
| D/E Ratio                         | 163.7        | 166.3        | 167.5        | 169.6        | 171.1        |

## Financial Status – Income Statement (Summary)

Best Partner & First Company  
GS Engineering & Construction

(KRW billion, %)

| Account                             |                           | 05           | 06           | 07           | 08           | 09           |
|-------------------------------------|---------------------------|--------------|--------------|--------------|--------------|--------------|
| Sales Revenue                       | Civil Engineering         | 730          | 714          | 796          | 657          | 833          |
|                                     | Plant                     | 1,037        | 1,455        | 1,989        | 2,099        | 2,341        |
|                                     | Power Plant & Environment | 312          | 257          | 214          | 393          | 495          |
|                                     | Architecture              | 2,203        | 1,598        | 1,056        | 1,275        | 1,184        |
|                                     | Housing                   | 1,349        | 1,721        | 1,957        | 2,442        | 2,528        |
| <b>Total</b>                        |                           | <b>5,631</b> | <b>5,745</b> | <b>6,012</b> | <b>6,866</b> | <b>7,381</b> |
| Gross Profit                        |                           | 680          | 762          | 860          | 913          | 956          |
| Selling and Administrative Expenses |                           | 344          | 359          | 418          | 435          | 387          |
| Operating Profit                    |                           | 336          | 403          | 442          | 478          | 569          |
| Ordinary Profit                     |                           | 367          | 543          | 567          | 549          | 510          |
| <b>Net Profit</b>                   |                           | <b>265</b>   | <b>387</b>   | <b>399</b>   | <b>382</b>   | <b>384</b>   |



<http://www.gsconstir.co.kr>

